

Dashboard

The Leadership School

July 2022 through January 2023

Key Performance Indicators

Days of Cash
(At Year End)

24

Target > 45 days

Gross Margin
Margin

4%

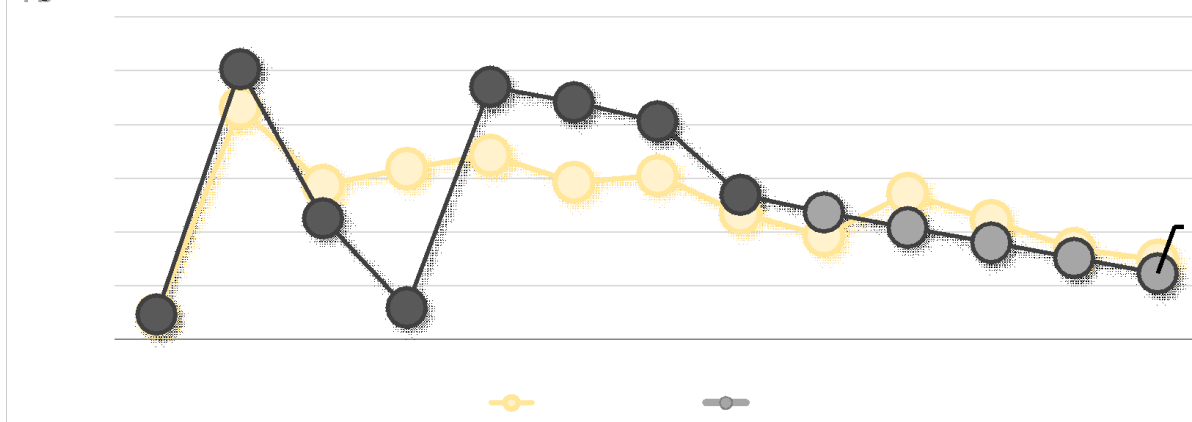
Target > -5.0%

Fund Balance
(At Year End)

7%

Target > 0,00

Cash Forecast



Financial Snapshot

	Year-To-Date Financials			Annual Forecast			Remaining
	Actual	Budget	Variance	Forecast	Budget	Variance	
Revenue							
Local Revenue	-	-	-	-	-	-	-
State Revenue	486,819	451,288	35,531	850,473	867,861	(17,388)	363,654
Federal Revenue	82,707	141,500	(58,794)	289,725	286,956	2,769	207,018
Private Grants and Donations	819,919	692,070	127,849	819,919	814,200	5,719	-
Earned Fees	10,248	-	10,248	10,248	-	10,248	-
Total Revenue	1,399,692	1,284,858	114,834	1,970,365	1,969,017	1,348	570,672
Expenses							
Salaries	361,278	372,831	11,553	621,475	639,138	17,663	260,198
Benefits and Taxes	80,303	94,835	14,532	134,488	162,575	28,087	54,185
Staff-Related Costs	5,995	7,417	1,421	12,500	12,500	0	6,504
Rent	96,982	91,820	(5,162)	172,522	157,406	(15,117)	75,540
Occupancy Service	66,283	86,917	20,634	149,000	149,000	(0)	82,717
Student Expense, Direct	199,707	123,733	(75,973)	244,327	212,543	(31,784)	44,620
Student Expense, Food	29,802	58,363	28,560	100,050	100,050	(0)	70,248
Office & Business Expense	276,668	195,480	(81,187)	348,703	324,847	(23,856)	72,035
Transportation	56,847	64,167	7,319	110,000	110,000	0	53,152
Total Ordinary Expenses	1,173,865	1,095,562	(78,303)	1,893,065	1,868,058	(25,006)	719,199
Net Operating Income	225,827	189,296	36,531	77,300	100,958	(23,658)	(148,527)
Cash Flow Adjustments	(2,447)	-	(2,447)	0	-	0	2,447
Change in Cash	223,380	189,296	34,084	77,300	100,958	(23,658)	(146,080)

Revenue Drivers

	Normandy	Forecast	Budgeted	Change	Gain/(Loss)
Start of Year Enrollment		125	125	0	0
Attrition		28%	28.00%	0	0
End of Year Enrollment		82	90	-8	0
Attendance %		92.0%	92.0%	0.0%	0

ADA					
Regular Term ADA					
K-12	75.0	75.4	82.8	(7.4)	0
Subtotal Regular Term	75.0	75.4	82.8	(7.4)	
Total ADA	75.0	75.4	82.8	(7.4)	0

Special Populations Weights

Free and Reduced Lunch (FRL)					
% of ADA	0.0%	90.0%	90.0%	0.0%	0
Count	-	67.90	74.52	(6.62)	0
Weight	-	11.5	12.6	(1.1)	0
Individualized Education Plans (IEP)					
% of ADA		0.0%	0%	0.00%	#DIV/0!
Count	0	-	-	0.00	#DIV/0!
Weight	-	-	-	-	#DIV/0!
Limited English Proficiency (LEP)					
% of ADA		2.0%	2%	0%	0
Count		1.51	1.66	0	0
Weight	-	-	-	-	#DIV/0!
Total WADA	75.0	86.9	95.4	(8.5)	-8.89%
Per Wada Payment	\$ 9,642	\$ 9,642	\$ 9,235	\$ 407	4.40%
State Aid Projection	\$ 712,274	\$ 825,533	\$ 867,861	\$ (42,329)	-4.88%
Prior Year Adjustment			\$ -	\$ -	#DIV/0!
Net State Rev Projection	\$ 712,274	\$ 825,533	\$ 867,861	\$ (42,329)	-4.88%
Classroom Trust Fund	\$ -	\$ -	\$ -	\$ -	#DIV/0!
Basic Formula	\$ 712,274	\$ 825,533	\$ 867,861	\$ (42,329)	-4.88%

Sponsor Fee=2. 12,260.00

Income Statement

The Leadership School

July 2022 through January 2023

Income Statement	Year-To-Date			Annual			Previous Forecast	
	Actual	Budget	Variance	Forecast	Budget	Variance	Prv TOTAL	Diff
Revenue								
State Revenue								
5311 · Basic Formula	461,879	451,288	10,591	825,533	867,861	(42,328)	1,049,686	-224,153
5312 · Transportation	24,940	0	24,940	24,940	0	24,940	24,940	0
Total State Revenue	486,819	451,288	35,531	850,473	867,861	(17,388)	1,074,626	-224,153
Federal Revenue								
5412 · Medicaid	0	11,667	(11,667)	20,000	20,000	(0)	20,000	0
5445 · Food Service-lunch	17,367	37,936	(20,569)	65,033	65,033	0	65,033	0
5446 · Food Service-breakfast	7,538	17,509	(9,970)	30,015	30,015	0	30,015	0
5448 · Food Service-snacks	1,187	0	1,187	1,187	0	1,187	986	201
5451 · Title I	51,417	67,580	(16,163)	157,754	156,172	1,582	156,172	1,582
5465 · Title II	5,197	6,809	(1,612)	15,736	15,736	0	15,736	0
Total Federal Revenue	82,707	141,500	(58,794)	289,725	286,956	2,769	287,942	1,783
Private Grants and Donations								
5192 · Donations	819,919	692,070	127,850	819,919	814,200	5,719	819,919	0
Total Private Grants and Donations	819,919	692,070	127,849	819,919	814,200	5,719	819,919	0
Earned Fees								
5181 · Bac	1,545	0	1,545	1,545	0	1,545	1,040	505
5198 · Miscellaneous Revenue	8,703	0	8,703	8,703	0	8,703	8,078	625
Total Earned Fees	10,248	0	10,248	10,248	0	10,248	9,118	1,130
Total Revenue	1,399,692	1,284,858	114,834	1,970,365	1,969,017	1,348	2,191,605	-221,240
Expenses								
Salaries								
1111-6111 · ES Instruction Cert FT	68,250	79,625	11,375	125,125	136,500	11,375	125,125	0
1111-6151 · ES Instruction NC FT	11,198	16,975	5,778	17,820	29,100	11,280	17,525	-295
1111-6153 · ES Instruction Substitutes	30,649	33,950	3,301	57,774	58,200	426	57,820	46
2122-6151 · Counseling Nc Ft	23,750	27,708	3,958	43,542	47,500	3,958	43,542	0
2321-6151 · Exec Admin Nc Ft	121,167	113,750	(7,417)	215,750	195,000	(20,750)	215,750	0
2329-6151 · Other Exec Admin Nc Ft	39,792	40,226	434	42,708	68,958	26,250	68,958	26,250
2329-6161 · Other Exec Admin Nc Pt	2,500	0	(2,500)	2,500	0	(2,500)	2,500	0
2511-6151 · Business Office NC FT	58,235	60,597	2,362	101,518	103,880	2,362	101,644	125
3812-6122 · Afterschool Cert Pt	1,900	0	(1,900)	5,650	0	(5,650)	6,100	450
3812-6161 · Afterschool Nc Pt	3,838	0	(3,838)	9,088	0	(9,088)	9,625	538
Total Salaries	361,278	372,831	11,553	621,475	639,138	17,663	648,588	27,113
Benefits and Taxes								
1111-6211 · ES Instruction Cert PRS	7,180	7,700	520	12,680	13,200	520	12,583	-97
1111-6221 · ES Instruction NC PRS	0	3,493	3,493	454	5,989	5,534	545	91
1111-6231 · ES Instruction Soc Sec	6,344	8,094	1,750	10,281	13,876	3,595	10,009	-271
1111-6232 · ES Instruction Medicare	1,484	1,893	409	2,404	3,245	841	2,341	-63
1111-6241 · ES Instruction Emp Ins	6,017	11,025	5,008	11,267	18,900	7,633	11,312	44
2122-6221 · Counseling Nc Prs	1,835	1,901	66	3,193	3,258	66	3,158	-34
2122-6231 · Counseling Soc Sec	1,333	1,718	385	2,560	2,945	385	2,584	23
2122-6232 · Counseling Medicare	312	402	90	599	689	90	604	5
2122-6241 · Counseling Emp Ins	3,006	3,675	669	5,631	6,300	669	5,654	23
2311-6261 · Board Wc	4,062	1,750	(2,312)	4,062	3,000	(1,062)	4,062	0
2321-6221 · Exec Admin Nc Prs	8,778	7,803	(975)	15,267	13,377	(1,890)	15,165	-102
2321-6231 · Exec Admin Soc Sec	6,709	7,053	343	12,574	12,090	(484)	12,713	139
2321-6232 · Exec Admin Medicare	1,569	1,649	80	2,941	2,828	(113)	2,973	33
2321-6241 · Exec Admin Emp Ins	6,884	11,025	4,141	12,259	18,900	6,641	11,841	-418
2329-6221 · Other Exec Admin Nc Prs	2,953	2,759	(193)	3,153	4,731	1,578	4,919	1,766
2329-6231 · Other Exec Admin Soc Sec	2,426	2,494	67	2,607	4,275	1,668	4,264	1,656
2329-6232 · Other Exec Admin Medicare	568	583	16	610	1,000	390	997	387
2329-6241 · Other Exec Admin Emp Ins	3,256	3,675	419	3,781	6,300	2,519	5,904	2,123
2511-6221 · Business Office NC PRS	4,441	4,157	(284)	7,410	7,126	(284)	7,350	-60
2511-6231 · Business Office Soc Sec	3,283	3,757	474	5,967	6,441	474	6,023	56
2511-6232 · Business Office Medicare	768	879	111	1,395	1,506	111	1,409	13
2511-6241 · Business Office Emp Ins	6,510	7,350	840	11,760	12,600	840	11,807	47
3812-6221 · Afterschool Nc Prs	14	0	(14)	374	0	(374)	445	71
3812-6231 · Afterschool Soc Sec	354	0	(354)	912	0	(912)	973	61
3812-6232 · Afterschool Medicare	83	0	(83)	213	0	(213)	228	14
3812-6241 · Afterschool Emp Ins	135	0	(135)	135	0	(135)	121	-14
Total Benefits and Taxes	80,303	94,835	14,532	134,488	162,575	28,087	139,983	5,496
Staff-Related Costs								
2213-6319 · Professional Development Pr	4,833	4,500	(333)	6,775	7,500	725	7,175	400
2213-6411 · Professional Development St	725	0	(725)	725	0	(725)	675	-50
2642-6319 · Recruitment Prof Serv	438	2,917	2,479	5,000	5,000	0	5,000	0
Total Staff-Related Costs	5,995	7,417	1,421	12,500	12,500	0	12,850	350
Rent								
2542-6333 · Facilities Rent	96,982	91,820	(5,162)	172,522	157,406	(15,117)	172,523	0
Total Rent	96,982	91,820	(5,162)	172,522	157,406	(15,117)	172,523	0

Occupancy Service									
2541-6319 · Maint of Plant Prof Serv	0	81,667	81,667	82,717	140,000	57,283	93,590	10,873	
2542-6319 · Facilities Prof Serv	21,580	0	(21,580)	21,580	0	(21,580)	21,580	0	
2542-6331 · Facilities Janitorial	16,704	0	(16,704)	16,704	0	(16,704)	12,804	-3,900	
2542-6332 · Facilities Rep & Mait	402	0	(402)	402	0	(402)	0	-402	
2542-6334 · Facilities Equip Rent	1,882	5,250	3,368	1,882	9,000	7,118	571	-1,311	
2542-6336 · Facilities Trash Remov	2,237	0	(2,237)	2,237	0	(2,237)	1,811	-425	
2542-6339 · Facilities Oth Prop Serv	4,831	0	(4,831)	4,831	0	(4,831)	4,483	-348	
2542-6361 · Facilities Phone/Internet	12,599	0	(12,599)	12,599	0	(12,599)	10,482	-2,116	
2542-6411 · Facilities Supplies	4,573	0	(4,573)	4,573	0	(4,573)	3,270	-1,303	
2546-6319 · Security Svcs Prof Serv	1,476	0	(1,476)	1,476	0	(1,476)	408	-1,068	
Total Occupancy Service	66,283	86,917	20,634	149,000	149,000	(0)	149,000	0	
Student Expense, Direct									
1111-6319 · ES Instruction Prof Serv	50,053	40,906	(9,147)	70,125	70,125	0	70,125	0	
1111-6391 · ES Field Trip	599	4,375	3,776	5,599	7,500	1,901	7,500	1,901	
1111-6411 · ES Instruction Supplies	14,281	2,917	(11,364)	15,901	5,000	(10,901)	14,000	-1,901	
1111-6412 · ES Instruction Tech Supplies	31,307	12,847	(18,460)	31,307	22,023	(9,284)	31,307	0	
1111-6431 · Textbooks	74,826	37,917	(36,909)	75,000	65,000	(10,000)	75,000	0	
1111-6543 · ES Instruction Tech Equipment	17,395	10,147	(7,248)	17,395	17,395	(0)	17,395	0	
2134-6319 · Nursing Prof Serv	8,476	13,125	4,649	22,500	22,500	0	22,500	0	
2134-6411 · Nursing Supplies	1,460	0	(1,460)	3,500	0	(3,500)	3,500	0	
3912-6411 · Parental Involvement Supplies	1,311	1,500	189	3,000	3,000	0	3,000	0	
Total Student Expense, Direct	199,707	123,733	(75,973)	244,327	212,543	(31,784)	244,327	0	
Student Expense, Food									
2563-6411 · Food Delivery Supplies	0	58,363	58,363	0	100,050	100,050	0	0	
2563-6471 · Food Delivery Snack	29,802	0	(29,802)	100,050	0	(100,050)	100,050	0	
Total Student Expense, Food	29,802	58,363	28,560	100,050	100,050	(0)	100,050	0	
Office & Business Expense									
2114-6412 · Technology Supplies	15,175	15,175	0	15,175	15,175	0	15,175	0	
2311-6315 · Board Audit	0	500	500	1,500	1,500	0	1,500	0	
2311-6317 · Board Legal	592	1,458	866	2,500	2,500	0	2,500	0	
2311-6352 · Board Liability Insurance	3,218	2,558	(660)	4,385	4,385	(0)	4,385	0	
2321-6319 · Exec Admin Prof Serv	20,551	17,325	(3,226)	29,486	29,700	214	29,486	0	
2321-6411 · Exec Admin Supplies	311	0	(311)	311	0	(311)	214	-97	
2322-6319 · Community Services Prof Sen	7,760	2,917	(4,843)	11,260	5,000	(6,260)	11,260	0	
2322-6411 · Community Services Supplies	7,418	3,540	(3,879)	8,418	6,068	(2,350)	8,288	-131	
2329-6319 · Other Exec Admin Prof Serv	270	1,080	810	1,800	1,800	0	1,800	0	
2331-6319 · It Admin Prof Serv	18,893	11,579	(7,314)	27,000	19,850	(7,150)	19,850	-7,150	
2331-6412 · It Admin Tech Supplies	4,470	5,058	588	8,670	8,670	(0)	8,670	0	
2411-6319 · Building Admin Prof Serv	0	583	583	1,000	1,000	(0)	1,000	0	
2411-6411 · Building Admin Supplies	481	300	(181)	500	500	0	500	0	
2511-6319 · Business Office Prof Serv	2,352	7,583	5,232	13,000	13,000	(0)	13,000	0	
2511-6411 · Business Office Supplies	1,783	4,200	2,417	6,793	7,200	407	7,188	395	
2511-6412 · Bness Off Tech Supplies	8,239	0	(8,239)	8,239	0	(8,239)	4,581	-3,658	
2525-6319 · Financial Accounting Services	39,310	36,645	(2,665)	62,820	62,820	(0)	62,820	0	
2572-6411 · Purchasing Services Supplies	105,268	55,417	(49,852)	105,268	95,000	(10,268)	95,000	-10,268	
2572-6541 · Purchasing Services Equipme	40,577	29,563	(11,015)	40,577	50,679	10,102	50,679	10,102	
Total Office & Business Expense	276,668	195,480	(81,187)	348,703	324,847	(23,856)	337,895	-10,808	
Transportation									
2551-6341 · Transportation - Contracted, N	56,347	64,167	7,820	109,499	110,000	501	109,499	0	
2551-6342 · Transportation - Contracted, N	501	0	(501)	501	0	(501)	501	0	
Total Transportation	56,847	64,167	7,319	110,000	110,000	0	110,000	0	
Total Expenses	1,173,865	1,095,562	(78,303)	1,893,065	1,868,058	(25,006)	1,915,216	22,151	
Net Income	225,827	189,296	36,531	77,300	100,958	(23,658)	276,389	-199,089	
Cash Flow Statement									
Net Income	225,827	189,296	36,531	77,300	100,958	(23,658)	276,389	-199,089	
Cash Flow Adjustments									
Other Operating Activities									
1598 · Remove from operations	0	0	0	0	0	0	0	0	
2156 · Group Health And Life Insurance Pa	(2,447)	0	(2,447)	0	0	0	0	0	
Total Other Operating Activities	(2,447)	0	(2,447)	0	0	0	0	0	
Facilities Project Adjustments									
1599 · Add to facilities	0	0	0	0	0	0	0	0	
Total Facilities Project Adjustments	0	0	0	0	0	0	0	0	
Total Cash Flow Adjustments	(2,447)	0	(2,447)	0	0	0	0	0	
Change in Cash	223,380	189,296	34,084	77,300	100,958	(23,658)	276,389	-199,089	

0	0	381	118	250	817	218	1,002	1,002	1,002	1,002	1,002	6,793		7,188	395
0	0	12	760	1,021	2,788	3,658	0	0	0	0	0	8,239		4,581	(3,658)
0	6,059	5,000	5,000	5,000	5,000	13,251	4,702	4,702	4,702	4,702	4,702	62,820		62,820	0
0	78,812	12,750	3,045	0	0	10,661	0	0	0	0	0	105,268		95,000	(10,268)
14,114	19,143	0	0	7,320	0	0	0	0	0	0	0	40,577		50,679	10,102
20,888	138,767	26,385	12,143	32,843	11,388	34,254	14,707	14,707	14,207	14,207	14,207	348,703		337,895	(10,808)
0	0	0	0	40,126	16,221	0	10,630	10,630	10,630	10,630	10,630	109,499		109,499	0
501	0	0	0	0	0	0	0	0	0	0	0	501		501	0
501	0	0	0	40,126	16,221	0	10,630	10,630	10,630	10,630	10,630	110,000		110,000	0
58,035	281,131	167,551	119,668	244,294	146,456	156,731	147,232	143,367	142,867	142,867	142,867	1,893,065		1,915,216	22,151
456,165	(275,726)	(164,676)	405,612	(22,964)	(35,870)	(136,714)	(33,097)	(29,232)	(28,732)	(28,732)	(28,732)	77,300		276,389	(199,089)
Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL	External Notes	Prv TOTAL	Diff
456,165	(275,726)	(164,676)	405,612	(22,964)	(35,870)	(136,714)	(33,097)	(29,232)	(28,732)	(28,732)	(28,732)	77,300		276,389	(199,089)
0	0	0	0	0	0	0	0	0	0	0	0	0		0	0
1,096	(2,331)	(1,184)	4,842	(5,023)	41	113	489	489	489	489	489	0		(0)	0
1,096	(2,331)	(1,184)	4,842	(5,023)	41	113	489	489	489	489	489	0		(0)	0
0	0	0	0	0	0	0	0	0	0	0	0	0		0	0
1,096	(2,331)	(1,184)	4,842	(5,023)	41	113	489	489	489	489	489	0		(0)	0
457,261	(278,056)	(165,861)	410,454	(27,988)	(35,829)	(136,601)	(32,608)	(28,743)	(28,243)	(28,243)	(28,243)	77,300		276,389	(199,089)
Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL			
457,261	(278,056)	(165,861)	410,454	(27,988)	(35,829)	(136,601)	(32,608)	(28,743)	(28,243)	(28,243)	(28,243)	77,300			
503,627	225,571	59,710	470,164	442,177	406,347	269,747	237,139	208,396	180,153	151,909	123,666				
431,968	287,360	317,757	342,824	291,952	304,392	235,662	192,969	271,655	220,782	169,910	147,325				

Balance Sheet

The Leadership School

As of January 31, 2023

Balance Sheet	6/30/2022	1/31/2023	6/30/2023
Assets	Last Year	Current	Year End
Assets			
Current Assets			
Cash			
1112 · Anybill	46,366	269,747	123,666
Total Cash	46,366	269,747	123,666
Intercompany Transfers			
1598 · Remove from operations	0	0	0
1599 · Add to facilities	0	0	0
Total Intercompany Transfers	0	0	0
Total Current Assets	46,366	269,747	123,666
Total Assets	46,366	269,747	123,666
Liabilities and Equity			
Liabilities and Equity			
Current Liabilities			
Other Current Liabilities			
2156 · Group Health And Life Insurance	0	(2,447)	0
Total Other Current Liabilities	0	(2,447)	0
Total Current Liabilities	0	(2,447)	0
Equity			
Unrestricted Net Assets			
3111 · Fund Balance	46,366	46,366	46,366
Total Unrestricted Net Assets	46,366	46,366	46,366
Net Income			
Net Income	0	225,827	77,300
Total Net Income	0	225,827	77,300
Total Equity	46,366	272,193	123,666
Total Liabilities and Equity	46,366	269,747	123,666