



December 2022 Financials

PREPARED JAN'23 BY



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Executive Summary



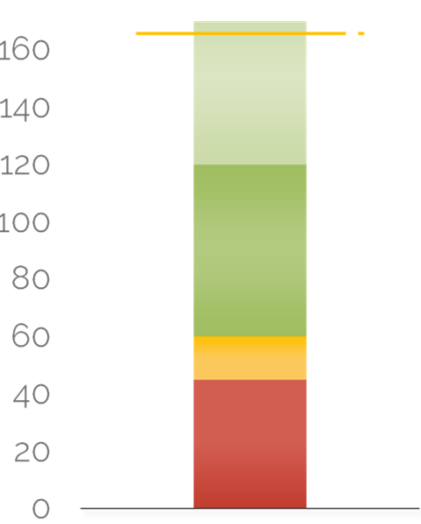
- **Brookside Charter closes December with a Net Income of 2.06M, which is 1.8M improved from Board-approved Net Income of 242k**
- **This Net Income is 49k decrease from November close**
- **84k increase to Revenue**
 - No change in the forecasted per-WADA payment amount. DESE has issued the prior year corrections, but has advised to not yet forecast with them until DESE can further review calculations.
 - 24.7k increase to State Transportation Aid. DESE calculations suggest that there could be additional increase.
 - 45k increase to Miscellaneous Revenue: 27k FCC Emergency Connectivity Fund Round 3; 12.7k E-Rate, which is partially reimbursing YTD actuals to K12itc for monthly services
- **133k increase to Expenses:**
 - 78k increase to Wages to anticipate an additional substitute teacher and grant-funded stipends.
 - 54k increase to Benefits: 45.6k increase to retirement, 3k increase to taxes, 5.5k increase to benefits
 - Annual transportation forecast may be overstated: we will continue to monitor
 - Additional review of grant-funded expenses is forthcoming

Key Performance Indicators



Days of Cash

Cash balance at year-end divided by average daily expenses

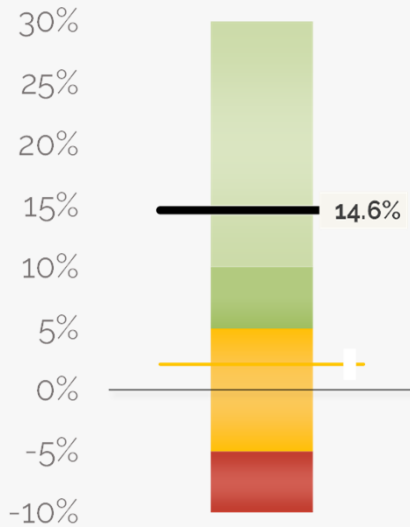


217 DAYS OF CASH AT YEAR'S END

The school will end the year with 217 days of cash. This is above the recommended 60 days

Gross Margin

Revenue less expenses, divided by revenue

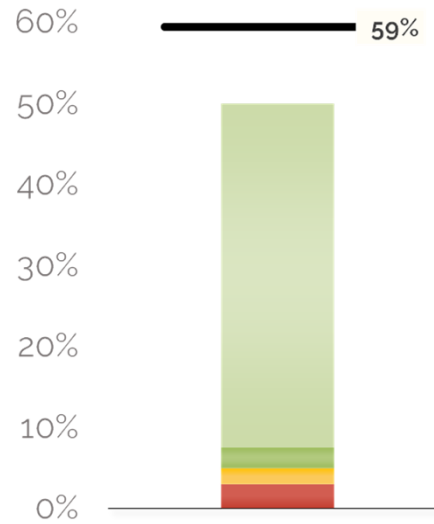


14.6% GROSS MARGIN

The forecasted net income is \$2.0m, which is \$1.8m above the budget. It yields a 14.6% gross margin.

Fund Balance %

Forecasted Ending Fund Balance / Total Expenses

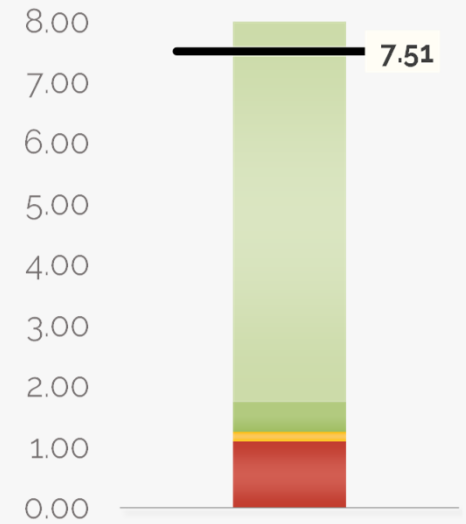


59.43% AT YEAR'S END

The school is projected to end the year with a fund balance of \$6,965,653. Last year's fund balance was \$4,958,770.

DSCR

Amount of cash flow available to meet annual interest and principal payments on debt



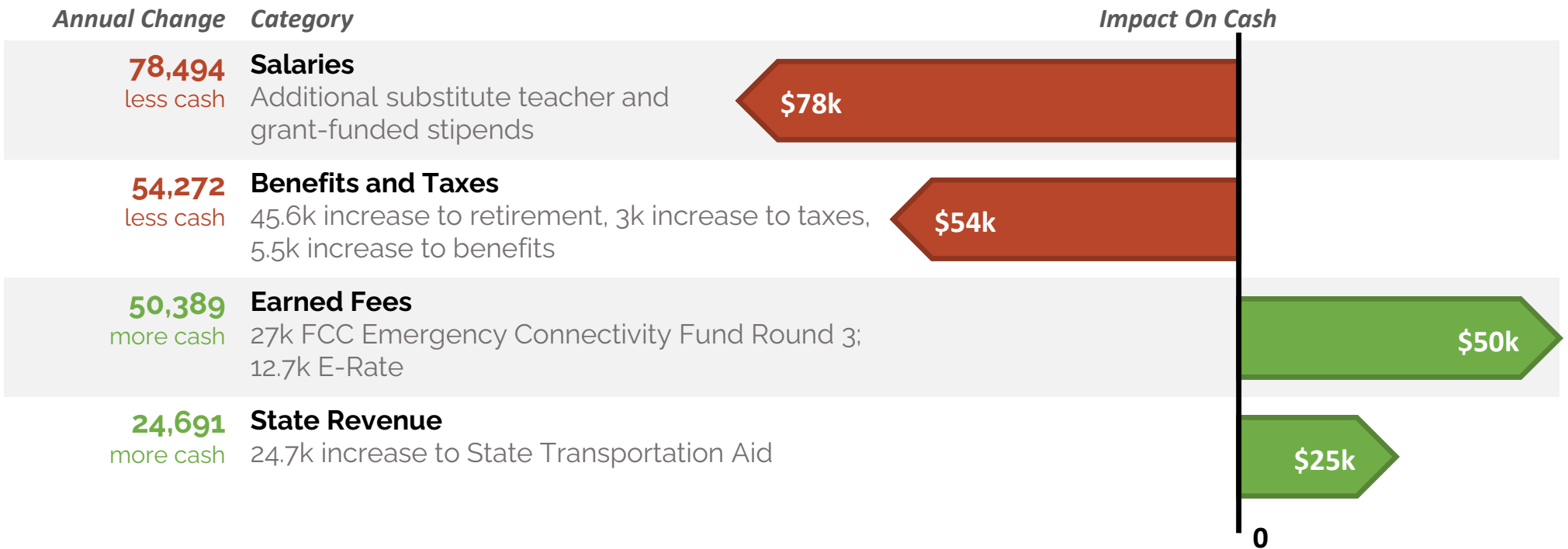
DSCR IS 7.51

Debt Service Coverage Ratio is defined by the school's bank covenants.

Key Forecast Changes This Month



The December forecast **decreased** the year-end cash expectation by \$49k. Key changes:



	Year-To-Date			Annual Forecast			Remaining
	Actual	Budget	Variance	Forecast	Budget	Variance	
Revenue							
Local Revenue	555,617	432,589	123,028	916,950	865,177	51,772	361,333
State Revenue	4,146,243	2,937,996	1,208,248	8,843,372	6,491,532	2,351,841	4,697,129
Federal Revenue	961,141	1,103,870	(142,729)	3,247,401	3,245,133	2,268	2,286,260
Private Grants and Donations	294,346	250,000	44,346	500,000	500,000	(0)	205,654
Earned Fees	144,770	262,607	(117,837)	219,916	626,367	(406,451)	75,147
Total Revenue	6,102,116	4,987,061	1,115,055	13,727,640	11,728,209	1,999,431 ①	7,625,523
Expenses							
Salaries	3,009,247	3,125,000	115,753	6,344,720	6,250,000	(94,720)	3,335,473
Benefits and Taxes	933,707	920,663	(13,044)	1,911,911	1,841,326	(70,586)	978,204
Staff-Related Costs	59,128	67,563	8,435	135,801	135,126	(675)	76,673
Rent	17,750	42,500	24,750	85,000	85,000	(0)	67,250
Occupancy Service	412,261	333,033	(79,228)	670,694	666,066	(4,628)	258,433
Student Expense, Direct	327,584	184,149	(143,436)	421,460	368,309	(53,151)	93,875
Student Expense, Food	147,494	120,227	(27,267)	264,500	264,500	0	117,006
Office & Business Expense	449,709	622,025	172,316	1,249,918	1,244,049	(5,869)	800,209
Transportation	42,265	145,909	103,644	326,385	321,000	(5,385)	284,119
Total Ordinary Expenses	5,399,146	5,561,068	161,923	11,410,389	11,175,376	(235,014)	6,011,243
Net Operating Income	702,970	(574,007)	1,276,978	2,317,250	552,833	1,764,417	1,614,280
Extraordinary Expenses							
Interest	154,296	154,296	(0)	308,592	308,592	0	154,296
Facility Improvements	-	888	888	1,776	1,776	-	1,776
Total Extraordinary Expenses	154,296	155,184	888	310,368	310,368	0	156,072
Total Expenses	5,553,442	5,716,252	162,811	11,720,757	11,485,743	(235,014) ②	6,167,315
Net Income	548,675	(729,191)	1,277,866	2,006,883	242,466	1,764,417 ③	1,458,208
Cash Flow Adjustments	43,046	-	43,046	(0)	-	(0)	(43,046)
Change in Cash	591,720	(729,191)	1,320,911	2,006,883	242,466	1,764,417	1,415,162

① REVENUE: \$2M AHEAD

The 2.0M increase from Board-approved budget is primarily driven by Funding Equity, which accounts for 1.7M, less 500k KCPS MOU = 1.2M increase. The next largest increase is the 63.8 WADA improvement of WADA from budget. Additional unbudgeted revenue brought by Direct of Development appear primarily in Earned Fees.

② EXPENSES: \$235K BEHIND

Wages are increased thanks to grant-funded stipends. Benefits are increased due to increased participation in employer-sponsored insurance plans. Additional 3rd-party instructional costs YTD are reflected in Student Expense, Direct.

③ NET INCOME: \$1.8M ahead

Monthly Financials

Income Statement	Actual						Forecast						TOTAL
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Revenue													
Local Revenue	109,617	99,878	86,490	90,386	83,310	85,937	60,222	60,222	60,222	60,222	60,222	60,222	916,950
State Revenue	571,082	547,499	598,178	1,184,174	621,406	623,904	782,855	782,855	782,855	782,855	782,855	782,855	8,843,372
Federal Revenue	0	98,467	38,542	59,256	221,260	543,617	381,043	381,043	381,043	381,043	381,043	381,043	3,247,401
Private Grants and Donations	3,090	155,449	20,168	4,976	632	110,030	34,276	34,276	34,276	34,276	34,276	34,276	500,000
Earned Fees	7,633	8,312	25,900	10,568	50,005	42,352	12,524	12,524	12,524	12,524	12,524	12,524	219,916
Total Revenue	691,423	909,604	769,279	1,349,358	976,613	1,405,840	1,270,921	1,270,921	1,270,921	1,270,921	1,270,921	1,270,921	13,727,640
Expenses													
Salaries	483,267	496,115	499,966	511,315	503,519	515,064	512,862	517,862	517,862	567,862	517,862	701,162	6,344,720
Benefits and Taxes	137,764	189,912	141,390	148,222	144,933	171,486	159,271	160,254	160,254	164,079	160,254	174,093	1,911,911
Staff-Related Costs	19,750	12,968	2,820	6,250	11,809	5,531	12,779	12,779	12,779	12,779	12,779	12,779	135,801
Rent	2,500	1,250	10,000	1,500	0	2,500	11,208	11,208	11,208	11,208	11,208	11,208	85,000
Occupancy Service	71,620	60,546	124,074	53,882	52,745	49,395	43,072	43,072	43,072	43,072	43,072	43,072	670,694
Student Expense, Direct	14,861	47,606	66,377	132,357	33,850	32,533	15,646	15,646	15,646	15,646	15,646	15,646	421,460
Student Expense, Food	0	17,377	30,308	39,886	30,658	29,266	19,501	19,501	19,501	19,501	19,501	19,501	264,500
Office & Business Expense	63,234	69,759	95,447	101,451	59,207	60,611	133,368	133,368	133,368	133,368	133,368	133,368	1,249,918
Transportation	0	0	394	39,644	2,227	0	47,353	47,353	47,353	47,353	47,353	47,353	326,385
Total Ordinary Expenses	792,997	895,533	970,776	1,034,507	838,947	866,385	955,061	961,044	961,044	1,014,869	961,044	1,158,183	11,410,389
Operating Income	-101,575	14,071	-201,497	314,851	137,666	539,454	315,859	309,877	309,877	256,052	309,877	112,738	2,317,250
Extraordinary Expenses													
Interest	25,716	25,716	25,716	25,716	25,716	25,716	25,716	25,716	25,716	25,716	25,716	25,716	308,592
Facility Improvements	0	0	0	0	0	0	296	296	296	296	296	296	1,776
Total Extraordinary Expenses	25,716	25,716	25,716	25,716	25,716	25,716	26,012	26,012	26,012	26,012	26,012	26,012	310,368
Total Expenses	818,713	921,249	996,492	1,060,223	864,663	892,101	981,073	987,056	987,056	1,040,881	987,056	1,184,195	11,720,757
Net Income	-127,291	-11,645	-227,213	289,135	111,950	513,738	289,847	283,865	283,865	230,040	283,865	86,726	2,006,883
Cash Flow Adjustments	-92,969	120,143	1,595	449	18,171	-4,344	-7,174	-7,174	-7,174	-7,174	-7,174	-7,174	0
Change in Cash	-220,259	108,498	-225,618	289,585	130,121	509,394	282,673	276,691	276,691	222,866	276,691	79,552	2,006,883



QUESTIONS?

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